

A decision making framework to drive the growth of the Organization





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HOW **TO SET** THE **GOALS?**



01



To direct performance which will deliver shareholdervalue

To**involve employees** in Buisness planning & success

To agree**priorities** and make decisions

BUSINESS REASONS

To provide**measures** of business And individual success

> To**mobilize** efforts and Build committement

WHY WE SET GOALS? To **align** individual performance To business priorities and plan how to meet job related development needs

To provide a framework for **measuring & rewarding** success

To provide**direction** & clarity of expectation

INDIVIDUAL REASONS

To provide**challange** and **stretch**

To provide**anchor** for feedback

To support**personal** development





Goals: Measurable outputs asked of a person in a given role

- A goal helps a unit, a business/function or the company achieve its overall goals, including:
 - •Targets (financials, time, quality)
 - •Improvements (to such things as processes and client relations)
 - •Resolution of specific problems
 - Innovation
 - People management/supervisory responsibilities
 - •Key performance indicators (KPIs)
- > Some goals take the form of projects; others are ongoing.





How to Write Smart Goals?



SPECIFIC

Exactly what is my goal? State outcomes, not activities, and be precise.



MEASURABLE

What would a good job look like? Ensure it is quantifiable in numbers or standards.

ALIGNED

Is my goal consistent with wider team, business/function and global goals?

REALISTIC

Is my goal realistic and achievable? Do we have the right resources to ensure that these are realistic?

TIME BOUND

Is my goal traceable? Specify target dates, timescales or deadlines





How to write SMART Goals | Defining Success Measures

When drafting goals, ask yourself:

- How will I know that I have achieved this goal?
- What will I see/what will happen if I achieve this goal?
- What will the perfect outcome be if I achieve or exceed this goal?

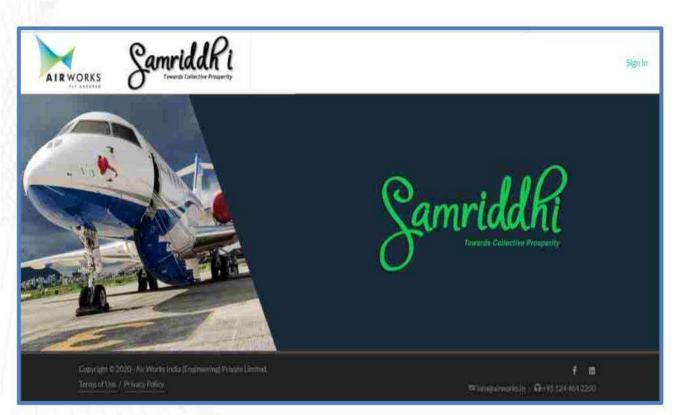
Samriddhi - Main Window





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Samriddhi - Main Window



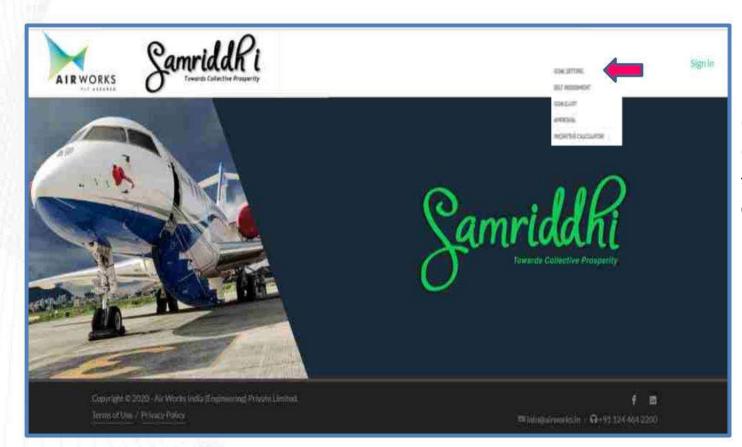


Login To – Samriddhi Module with your Email Id

https://samriddhi.airworks.in







Once logged in, Click on **Samriddhi** and in the drop down box click **Goal Setting**





AIR WORKS Samridd	<u>Ki</u>			UNNATI	HELP	Hello, Urmila S Poonkavanam Sign out
GOAL SETTING	Approver:	URMILA S POONKAVANAN	1			
TIMELINE*		CATEGORY*		SUBCATEGORY*		
2021: 01 JAN 2022 TO 31 MAR	2022	Mandatory		-Select-		
MEASURABLE*			MEASURABLE DESCRIPTION*			
-Select-						6
EMPLOYEE INPUT/DETAIL*		TARGET TYPE*	TARGET*			WEIGHTAGE %*
		-Select-				- 3 +
ownload Measurable 🕅						Cancel Add
ownload Measurable 🕅 Compulsory (Measurable: 5, Weighta	age: 18 %)					Cancel Add
		quired Weightage; 22%, Curren	: Weightage: 3%)			Cancel Add
	Current measurable: 1) (Re					Cancel Add
Compulsory (Measurable: 5, Weighta Mandatory (Minimum measurable: 2,	, Current measurable: 1) (Re	0) (Required Weightage: 60%, Cu				Cancel Add

What are Measurables?

Measurable are responsibility areas that have been created to broadly cover all the roles that are under the purview of the UNNATI program



Unnati - Mandatory Goals



AIR WORKS Samrida	IRI	ADMIN UNNATI D	ASHBOAR	D HELP	Hello, Manasa Chandrasekhar <mark>Sign out</mark>
GOAL SETTING	Approver: MANASA CHAND	RASEKHAR			
TIMELINE*	CATEGORY*		sı	JBCATEGORY*	
2021: 01 JAN 2022 TO 31 MAR	R 2022 Mandatory			-Select-	
MEASURABLE*		MEASURABLE DESCR	IPTION*	-Select- Customer (Inter Environment Ba	nal and External) ised
-Select-				Review Mechan Function Specifi	
EMPLOYEE INPUT/DETAIL*	TARGET TYPE*	TARGET*		All	Cancel
	-Select-			- (8)	+ Add
-					Review All Goals

What are the different sub - categories of mandatory measurables?

- Customer(Internal and External)
- Environment Based
- Review Mechanism
- Function Specific Measurables

Samriddhi - Non-Mandatory Goals



Samriddhi		ADMIN UNNATI DA	ASHBOARD HELP	Hello, Manasa Chandrasekhar Sign out
GOAL SETTING	Approver: MANASA CHAND	RASEKHAR		
Timeline*	CATEGORY*		SUBCATEGO	DRY*
2021: 01 Jan 2022 To 31 Mar 2022	Non-Mandatory		-Select-	
Measurable*		Measurable DESCRIPT	TION* Customer (Environmer	Internal and External) nt Based
-Select-			Operationa People Base	il ed/Personal Traits
Employee Input/detail*	TARGET TYPE*	Target*	Function Sp All	pecific Measurables
	-Select-		- 6	+ + Add
				Review All Goals

What are the different sub - categories of non - mandatory measurables?

- Customer(Internal and External)
- Environment Based
- Operational
- People Based / Personal Traits
- Function Specific Measurables



SUBCATEGORY	MEASURABLE	DESCRIPTION	TARGET	TARGET	WEIGHTAGE %
Financial	Revenue	Delivering budgeted revenue for the business / company	Number	939000000	4
People Based/Personal Traits	Peer Review	Peer feedback received for self on Attitude to work, displaying team spirit, dependability and displaying ownership and achieving closure of tasks in totality and effective completion of the task.	Number		5
Financial	Delivering Return on Investment	Delivering on Returns, year on year (YOY) on Invested Capital - (PAT (Profit after Tax) + Depreciation)/ average (Shareholder Fund + Loan Fund).	Percentage	14	4
Financial	Delivering budgeted EBITDA	Achieving EBITDA Less Finance Lease charge (Profit) for the business / company	Number	73600000	4
People Based/Personal Traits	Activity on Social Media / Employee engagement	Whether the employee is active on Social Media (Yammer, LinkedIn etc.) in terms of posting, liking, and reading content and is overall engaged, motivated and committed to contribute to organizational success, with an enhanced sense of belongingness with the organizational objective by providing continous update on action happening at ground	Yes/No		1

What are Compulsory Measurables?

There are a set of measurables that have been mapped as compulsory to each role. The targets against these compulsory measurables will be present in the system.





SUBCATEGORY	MEASURABLE	DESCRIPTION	EMPLOYEE INPUT	TARGET TYPE	TARGET	WEIGHTAGE %	Action
Review Mechanism	Monthly Updates	Monthly Updates on key developments and deliverables	Focusing on achieving deadlines and continuously self-monitoring target deliverables.	Percentage	92	5	/ 0
Review Mechanism	Monthly Updates	Monthly Updates on key developments and deliverables	Presentation based updations for project analysis and new updates	Percentage	85	7	/ 0
Customer (Internal and External)	Escalation Management	Ensure that escalations received for self and team are at the minimum and whatever received are closed qualitatively and in a cost effective manner.	Maintaining a regularized and qualitative flow of achieving targets in turn reducing escalations	Yes/No	Yes	4	/ 0
Environment Based	Adoption of best practices	Adoption of best practices in the industry or outside the industry with regular updations for improving quality, productivity, saving time and resources in our internal processes. To customize these best practices and adapt them to our organization's requirement with effective implementation.	Focusing on strategically aligning the HR practices with measurable and targeted outputs.	Percentage	95	4	/ 0

What are Mandatory Measurables?

Certain measurables have been identified as mandatory for each role. Each of these mandatory measurables will be pre-defined and targets need to be entered against those measurables.

The mandatory measurables for various subcategories according to the user's role is available in the system.



Non-Mandatory (Minimum measurable: 2, Current measurable: 11) (Required Weightage: 60%, Current Weightage: %)

SUBCATEGORY	MEASURABLE	DESCRIPTION	EMPLOYEE INPUT	TARGET TYPE	TARGET	WEIGHTAGE %	ACTION
Operational	Time management	Timely completion of daily timesheet with accurate data	Focusing on creating timely spreadsheets for mailers and analysis	Percentage	96	6	/ 0
Operational	Time management	Timely completion of daily timesheet with accurate data	Manpower requirement analysis for each departemnt based on location	Percentage	85	6	/ 0
People Based/Personal Traits	Safety Management	Ensuring upholding of the prescribed safety guidelines with respect to engineering services as well as regular safety instructions, even outside office hours and being safety conscious at all times.	Following safety precautions as per rules and regulations.	Yes/No	Yes	3	/ 8
Customer (Internal and External)	Process Improvement projects implemented	Any process improvement resulting in reduced TAT, increased quality and optimum utilization of resources, worked on and implemented.	Leave and attendance management assessment for analysing and adjusting reminder alerts accordinly in order to reduce gaps	Percentage	93	5	/ 0



What are Non-Mandatory Measurables?

Non-mandatory measurables are measurables that are not necessarily mandatory to be chosen for the respective role; however, can be selected in case any particular measurable is relevant to the role.

Identify which of these Measurables (apart from the Compulsory and Mandatory) are relevant to the respective roles.

The non-mandatory measurables for various subcategories according to the user's role is available in the system.





Mandatory (Minimum measurable: 2, Current measurable: 5) (Required Weightage: 22%, Current Weightage: %)

SUBCATEGORY	MEASURABLE	DESCRIPTION	EMPLOYEE INPUT	TARGET TYPE	TARGET	WEIGHTAGE %	Action
Review Mechanism	Monthly Updates	Monthly Updates on key developments and deliverables	Focusing on achieving deadlines and continuously self-monitoring target deliverables.	Percentage	92	5	/ 0
Review Mechanism	Monthly Updates	Monthly Updates on key developments and deliverables	Presentation based updations for project analysis and new updates	Percentage	85	7	10
Customer (Internal and External)	Escalation Management	Ensure that escalations received for self and team are at the minimum and whatever received are closed qualitatively and in a cost effective manner.	Maintaining a regularized and qualitative flow of achieving targets in turn reducing escalations	Yes/No	Yes	4	/ 0
Environment Based	Adoption of best practices	Adoption of best practices in the industry or outside the industry with regular updations for improving quality, productivity, saving time and resources in our internal processes. To customize these best practices and adapt them to our organization's requirement with effective implementation.	Focusing on strategically aligning the HR practices with measurable and targeted outputs.	Percentage	95	4	10

Importance of EMPLOYEE INPUT in Goal setting

- To make the goals professional and personnel specific
- Increase transparency
- To work on internal improvements
- To give you an ownership of your goals





How to develop functional roles and responsibilities in your team?

- 1. Determine what needs to get done. Make a list of all the tasks that need to be completed.
- 2. Identify strengths and weaknesses of team members.
- 3. Refer back to a team member's job description and identify functional goals.
- 4. Get feedback and timely assessment to be conducted.



Samriddhi - Goal Setting Window

Role Name	Compuls ory	Compulsory Weightage	Mandatory	Minimum Mandatory	Mandatory Weightage	Mandatory Weightage Range	Non- Mandator V	Minimum Non- Mandatory	Non-Mandatory Weightage	Non- Mandatory Weightage Range	Minimum Measura bles
Production (Non- certifying & Operational)	5	18%	12	10	60%	3% - 9%	16	4	22%	1% - 6%	21
CAMO	5	18%	11	9	60%	3% - 10%	7	2	22%	1% - 6%	18
Quality	5	18%	14	6	60%	5% - 15%	8	2	22%	1% - 6%	21
Stores	5	18%	18	14	60%	2% - 6%	11	3	22%	1% - 6%	26
Planning	5	18%	19	15	60%	2% - 6%	18	5	22%	1% - 6%	29
Support Functions	5	18%	4	2	22%	6% - 17%	15	2	60%	1% - 6%	18
Certifying Engineer-GA- Fixed Wing	5	18%	23	21	60%	1% - 4%	26	7	22%	1% - 6%	35
Certifying Engineer-GA- Fixed+Rotary Wing	5	18%	23	21	60%	1% - 4%	25	7	22%	1% - 6%	35
Certifying Engineer-GA- Rotary Wing	5	18%	23	21	60%	1% - 4%	25	7	22%	1% - 6%	35
Certifying Engineer-GA- Structure	5	18%	22	20	60%	2% - 5%	25	7	22%	1% - 6%	34
Certifying Engineer-AMRO- Base Maintenance	5	18%	17	15	60%	2% - 6%	22	6	22%	1% - 6%	28
Certifying Engineer-AMRO- Line Maintenance	5	18%	18	16	60%	2% - 6%	24	7	22%	1% - 6%	30
Certifying Engineer-AMRO- Structures	5	18%	17	15	60%	2% - 6%	22	6	22%	1% - 6%	28



Apart from the mentioned :

- The member can add any number of employee defined measurable.
 - The member can add any number of manager defined measurables respectively.



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Payout Plan Examples									
Current CTC		500,000	1,000,000	1,500,000					
Fixed Incentive		25%	25%	25%					
Amount		125,000	250,000	375,000					
At the end of 3rd Year	75%	56,250	112,500	168,750					
At the end of 5th Year	Balance	68,750	137,500	206,250					
Incremental Incentive		75%	75%	75%					
Amount		375,000	750,000	1,125,000					
At the end of 3rd Year	75%	168,750	337,500	506,250					
At the end of 5th Year	Balance	206,250	412,500	618,750					





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GOAL SETTING	Appro	over: MANASA CHAND	RASEKHAR		
TIMELINE*		CATEGORY*		SUBCATEGORY*	
2021: 01 JAN 2022 TO 31 MA	R 2022	Non-Mandatory		-Select-	
MEASURABLE*			MEASURABLE DESC	CRIPTION*	
-Select-					
EMPLOYEE INPUT/DETAIL*		TARGET TYPE*	TARGET*	WEIGHTAGE %*	Cancel
	6	-Select-		- 3	+ Add
ownload Measurable 🗐		-Select- Percentage Number Text	-		Review All Goals
Compulsory (Measurable: 5, Weigh	ntage: 18 %)	Yes/No Date 6			

What is a Target?

A target is the result that we want to achieve. This can be a number or a statement, etc. The type of target that has to be set, is defined in the application against each measurable. However, certain measurables have been pre-defined as Compulsory or Mandatory. The Compulsory Targets will be input into the system for the employee to see and cannot be changed by them.

AIR WORKS Samriddhi		ADMIN UNNATI	DASHBOARD HELP	Hello, Manasa Chandrasekhar Sign out
GOAL SETTING	Approver: MANASA CHAND	RASEKHAR		
TIMELINE*	CATEGORY*		SUBCATEGORY*	
2021: 01 JAN 2022 TO 31 MAR 2022	2021: 01 JAN 2022 TO 31 MAR 2022 Non-Mandatory		-Select-	
MEASURABLE*		MEASURABLE DESC	RIPTION*	
-Select-				
EMPLOYEE INPUT/DETAIL*	TARGET TYPE*	TARGET*	WEIGHTAGE %*	Cancel
	-Select-		- 3	+ Add
ownload Measurable 🖹	-Select- Percentage Number Text	Select Target		Review All Goals
Compulsory (Measurable: 5, Weightage: 18				



How do we set targets against these Measurables?

Once the measurables are identified, select the target type from the drop down provided and mention the target accordingly.





Samriddh i		ADMIN UNNATI	DASHBOARD HELP	Hello, Manasa Chandrasekhar	1	
GOAL SETTING Appr	over: MANASA CHANDI	RASEKHAR		Sign out	Select the category from the drop down on the	
TIMELINE*	CATEGORY*		SUBCATEGORY*		measurables	
2021: 01 JAN 2022 TO 31 MAR 2022	Non-Mandatory		-Select-			
MEASURABLE*		MEASURABLE DESC	CRIPTION*			2
-Select-				4		
EMPLOYEE INPUT/DETAIL*	TARGET TYPE*	TARGET*	WEIGHTAGE %*	Cancel	aco	et the target cording to the target type
	-Select-		2 - 3 +	Add		
Download Measurable	-Select- Percentage Number Text			Review All Goals	3	
Compulsory (Measurable: 5, Weightage: 18 %)	Yes/No Date					1111
	6			12	Set the weightage accordingly	1111
\sim						10



SUBCATEGORY	MEASURABLE	DESCRIPTION		TARGET TYPE		WEIGHTAGE %	Action
Review Mechanism	Monthly Updates	Monthly Updates on key developments and deliverables	Focusing on achieving deadlines and continuously self- monitoring target deliverables.	Percentage	92	5	/ 0
Review Mechanism	Monthly Updates	Monthly Updates on key developments and deliverables	Presentation based updations for project analysis and new updates	Percentage	85	7	/ 0
Customer (Internal and External)	Escalation Management	Ensure that escalations received for self and team are at the minimum and whatever received are closed qualitatively and in a cost effective manner.	Maintaining a regularized and qualitative flow of achieving targets in turn reducing escalations	Yes/No	Yes	4	/ 0
Environment Based	Adoption of best practices	Adoption of best practices in the industry or outside the industry with regular updations for improving quality, productivity, saving time and resources in our internal processes. To customize these best practices and adapt them to our organization's requirement with effective implementation.	Focusing on strategically aligning the HR practices with measurable and targeted outputs	Percentage	95	4	/ 10

Adding Mandatory Goals

- The Mandatory Targets need to be entered by employee.
- Select the Category for Mandatory Goals.
- Add the weightage accordingly.





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Samriddhi - Goal Setting

Non-Mandatory (Minimum measurab	le: 2, Curr	ent measurable: 11) (Required Weight	age: 60%, Current	Weightage:	%)					
SUBCATEGORY	MEASURABLE	4	DESCRIPTION	4).	EMPLOYEE IN	IPUT	TARGET TYPE	TARGET	WEIGHTAGE %	ACTION		Ad Manc
Operational	Time management		y completion of daily tim ate data	esheet with	Focusing on creatin spreadsheets for m analysis	and the second	Percentage	96	6	/ 0		The non-
Operational	Time management		y completion of daily tin ate data	nesheet with	Manpower require analysis for each de based on location		Percentage	85	ó	10		measura targets a
People Based/Personal Traits	Safety Management	guide well a	ing upholding of the pre lines with respect to eng s regular safety instruct hours and being safety o	ineering services as ions, even outside	Following safety pr per rules and regul		Yes/No	Yes	3	×.0		target ty entered employe
Customer (internal and External)	Process Improvement projects implemente	d TAT, i	rocess improvement res nereased quality and opt rces, worked on and imp	imum utilization of	Leave and attendar management asses analyzing and adjur reminder alerts acc order to reduce ga	sment for iting cordinly in	Percentage	93	S	10		
		1		2		3			4		5	
AIR	1	appro meas from	t the opriate surable the down	In case you add a Func driven mea select "Fur Specific" fr drop dowr	ction asurable, nction rom the	mea: and	in the surable the ription	2	Select the target to from the drop do	ype e	the wei	the et and ghtage save.

Adding Non-Mandatory Goals

The non-mandatory measurables and the targets as well as the target types need to be entered by the employee.



AIR WORKS Samri	ddhi	4	UNWATI	HELP	Hello, Manasa Chandrasekhar Sign out
GOAL SETTING	Approver: DV/H0980 @DV	<u>Solutionae</u> ns	66		
Download Measurable 🕅					
Compulsory (Measurable: 5, We	ightage: 18 %)				
Mandatory (Minimum measural)	ile: 2. Current measurable: 5) (Required We	ightage: 22%.	Current Weightage: %)		
Non-Mandatory (Minimum mea	surable: 2. Current measurable: 11) (Requir	ed Weightage	: 60%, Current Weighta	je: %)	
			verall input		
Total Minimum measurable reg Weightage: 100%, Current We	uired: 18, Current measurable: 21, Require ightage: 100 %	ed in	Creating at		
				2	
« /div>					

Job profile specific measurables and weightage

The minimum measurables required will vary as per your job role .

The mandatory and non-mandatory goals should be aligned accordingly, to match the 100% weightage.





GOAL SETTING	Approver: MANASA CHANDRASEKHAR	
Timeline*	CATEGORY*	SUBCATEGORY*
2021: 01 Jan 2022 To 31 Mar 2022	Mandatory	-Select-
Measurable*	Error !	
-Select-	Sum of Mandatory measurables weightage should be 22%, But	
Employee Input/detail*	there is 25%.	ghtage %* Cancel
	🗶 Clo	
Download Measurable 👔		Review All Goals

- Sum of Weightages are predefined in the system and the system will prompt in case of mis-match.
- Revisit the goals under mandatory and non-mandatory categories and make the changes as required match the preset criteria.





SUBCATEGORY	MEASURABLE	DESCRIPTION	EMPLOYEE INPUT	TARGET TYPE	TARGET	WEIGHTAGE %	Action
Review Mechanism	Monthly Updates	Monthly Updates on key developments and deliverables	Focusing on achieving deadlines and continuously self-monitoring target deliverables.	Percentage	92	5	/ 0
Review Mechanism	Monthly Updates	Monthly Updates on key developments and deliverables	Presentation based updations for project analysis and new updates	Percentage	85	7	$\hat{\mathbf{r}}$

Click the pencil icon on the respective goal to edit it.

GOAL SETTING	Approve	er: MANASA CHANDI	RASEKHAR					
Timeline*		CATEGORY*		SUBCA	TEGORY	*		
2021: 01 Jan 2022 To 31 Mar 2022		Mandatory		Revie	w Mecha	nism		
Measurable*			Measurable DESC	RIPTION*				
Monthly Updates			Monthly Update	es on key developm	ents and (deliverables		
Employee Input/detail*		TARGET TYPE*	Target*	Weight	age %*			
Focusing on achieving deadlines and	с , и	Percentage	92		5	+		2 Update
							-	Cancel
							Review	w All Goals

Once changes are made click on **Update**

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GOAL SETTING	Approver: MANASA CH	ANDRASEKH	1AR		
Timeline*	Category'			Subcategory*	
2021: 01 Jan 2022 To 31 Mar 2022	Mandatory			Select	
Measurable*			Measurable description*		
-Select-					,e
Employee Inpublicatil*	Target type"	Target*		Weightage %*	
	-Select-			- 3 + Cancel +	Add
Download Measurable 🕜				Hardew AD G	analis

To review your goals, click on **Review all Goals**

			and effective completion of the task.	
Mandatory	(Minimum measura	ble: 2. Current measurable: 5) (Required Weig	ntage: 22%, Current Weightage: 25%)	
TIMELINE	SUBCATEGORY	MEASURABLE	DESCRIPTION	EMPLOYEE INPUT
2021: 01 Jan 2022 To 31 Mar 2022	Environment Based	Adoption of best practices	Adoption of best practices in the industry or outside the industry with regular updations for improving quality, productivity, saving time and resources in our internal processes. To customize these best practices and adapt them to our organization's requirement with effective implementation.	Focusing on strategically aligning the HR practice with measurable and targeted outputs.
2021:01 Jan 2022 To 31 Mar 2022	Customer (Internal and External)	Escalation Management	Ensure that escalations received for self and team are at the minimum and whatever received are closed qualitatively and in a cost effective manner.	Maintaining a regularized and qualitative flow of achieving targets in turn reducing escalations
2021:01 Jan 2022 To 31 Mar 2022	Review Mechanism	Monthly Updates	Monthly Updates on key developments and deliverables	Focusing on actieving deadlines and continuousl self-monitoring target deliverables.

Check your goals before finalizing



Download Measurable	awipms-stag.azurewebsite Are you sure you want to finali be able to update the goals.		on you won't Cancel	D	HELP	Hello, Manasa Chandrasekhar Sign out
Compulsory (Measurable: 5, Weightage: 18 %)				k.		
Mandatory (Minimum measurable: 2, Current measura	able: 5) (Required Weightag	e: 22%, Current Weight	age: %)			
Non-Mandatory (Minimum measurable: 2, Current me	asurable: 11) (Required We	ightage: 60%, Current V	Veightage: %))		
		Overall input				
Total Minimum measurable required: 18, Current me Weightage: 100%, Current Weightage: 100 %	asurable: 21, Required	Overall input				Y Finalize
		80 				

Save goals and Finalize.

Click "**OK**" to Finalize.





GOAL SETTING A	pprover: Andread Andread Andread
Download Measurable 🗐	
Compulsory (Measurable: 5, Weightage: 18 M)	
Mandatory IMmimum measurable: 2. Corrent n	Success!
Non-Mandatory (Minimum measurable: 2, Carr	9 Finalized Successfully.
Total Minimum measurable requires: 18, Curr Weightage: 100%, Current Weightage: 100% < adiiv>	

Goals are Finalized Successfully





Samriddhi		ITANNU	HELP	Hello, Manasa Chandrasekhar Sign out
GOAL SETTING	Approver: 029409686 @02969866	SERENE		
Download Measurable 🕅				
Compulsory (Measurable: 5, Weightage: 18 %)				
Mandatory (Minimum measurable: 2. Curr	ent measurable: 5) (Required Weightage:	22%. Current Weightage: %)		
Non-Mandatory (Minimum measurable: 2,	Current measurable: 11) (Required Weig	htage: 60%, Current Weightage:	961	
Total Minimum measurable required: 18. Current measurable: 21. Required Weightage: 100%, Current Weightage: 100 %		Overall input	2	

The Approver name is highlighted in Blue



Important to remember

Samriddhi

- Goals once finalized cannot be edited.
- Once goals finalized, it will further move for manage approval.
- Manager have the option for rejection and approval of all goals.
- Self assessment will be done by the employee and ratified by the reporting manager basis the goals set.
- The achievement will have to be noted against the targets in the system.



Samriddhi - Goal Approval

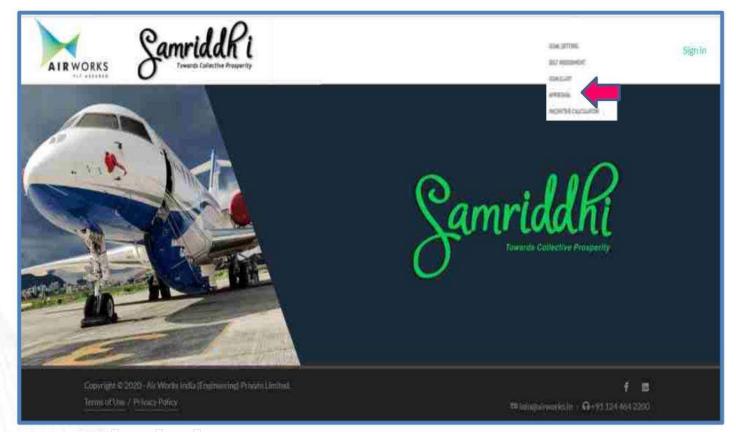
APPROVED: 29

GOAL APPROVAL MANAGER



Samriddhi - Goal Approval





- Login into the **Samriddhi** website.
- Click on Samriddhi .
- From the drop down menu choose Approval



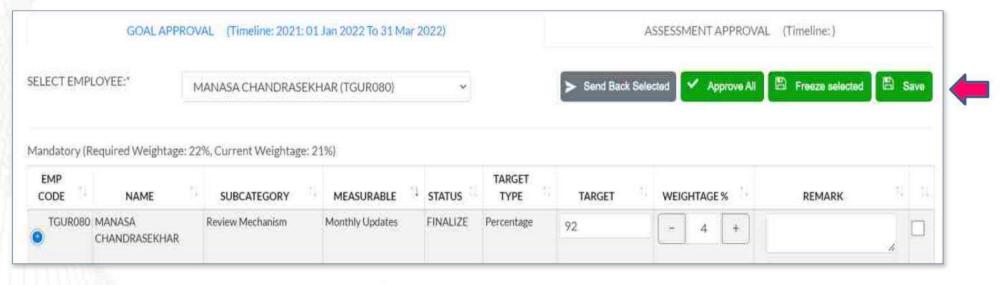


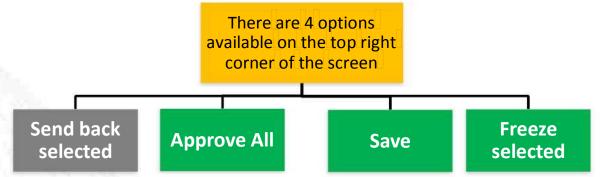
AIR WORKS Sa	mriddRi	UNNATI	HELP	Hello, Manasa Chandrasekhar <mark>Sign out</mark>
APPROVAL				
GOAL APPROVAL	(Timeline: 2021: 01 Jan 2022 To 31 Mar 2022)	ASSESSMENT APPROVAL	(Timeline: 2021: 01	Jan 2022 To 31 Mar 2022)
SELECT EMPLOYEE:*	-Select-	~		
	-Select-			
	MANASA CHANDRASEKHAR (TGUR080)			

- Click on **Goal Approval**.
- For approving the goals submitted by team members , from the drop down list **select the employee**.











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APPROV	AL									
	GOALAPPR	OVAL (Timeline: 2021:	01 Jan 2022 To 31 Ma	(2022)			ASSESSMENT APPROV	AL (Timeline)		
ELECTEM	PLOYEE:*	MANASA CHANDRASE	KHAR (TGUR060)	Ŷ		> Send Back	Selected Approve A3	E Franze selected	🖺 .Sa	ive .
Aandatory (Required Weightage:	22%. Current Weightage	(21%)		TARGET		T			
CODE	NAME	SUBCATEGORY	MEASURABLE	T STATUS	TYPE	TARGET	WEIGHTAGE %	REMARK	-4]	-11
	0 MANASA CHANDRASEKHAR	Review Mechanism	Monthly Updates	FINALIZE	Percentage	92	- 4 +		. [ĊIJ.
TIME LINE	2021: 01 Jari 2022 To 31	Mar 2022								
DESCRIPTIO	N Monthly Updates on k	ey developments and deliver	ables							

- You can view the goals in detail by clicking the '+' symbol on the left side.
- If there are no changes to be made, Click on **Approve All** to approve all the submitted goals.





		ddRi		ADMIN	UNINATI	DASHBOARD	HELP	Hello, Manasa Chandrasekhat Sigmoot
GOAL	APPROVAL ITIM	elike: 2021: 01 /an 2022 %	-31 Mar 20221	ASSESS	MENTAPPR	OVAL ITIme	ave: 2021/01	san 2022 To 31 Mar 2022)
Mandatory EMP CODE	OVEE:*	Select Succes Approv	• ! red successfully.	y			WEIGHTAG	Send Back Selected 💽 Save
CELIROBO	MANASA CHANDRASEKHAR	Review Mech.			E	Cioae	14	
	MANASA CHANDRASEKHAR	Review Mechanism	Monthly Updates	FINALIZE	Percentage	85	á	
TGUROBO	MANASA CHANDRASEKHAR	Contormer (Internal and External)	Escalation Management	FINALIZE	Yes/No	¥tra	61	
GUR000	MANASA CHANCHASEKHAR	Emilianment Based	Adoption of best practices	RESURMITTED	Percentage	95	4	Good level of initial adaptice skills

You have approved the employee goals successfully.



Make the required changes

Samriddhi

If there are changes to be made by the employee and you have to send back a few goals for correction

GOAL APPROVAL (Timeline: 2021: 01 Jan 2022 To 31 Mar 2022) ASSESSMENT APPROVAL (Timeline:) SELECT EMPLOYEE:* ✓ Approve All 🛛 Freeze selected B Save Send Back Selected MANASA CHANDRASEKHAR (TGUR080) Add the remarks in Mandatory (Required Weightage: 22%, Current Weightage: 23%) EMP TARGET MEASURABLE TARGET SUBCATEGORY STATUS WEIGHTAGE % CODE NAME TYPE REMARK TGUR080 MANASA **Review Mechanism** Monthly Updates FINALIZE Percentage 92 \checkmark CHANDRASEKHAR TGUR080 MANASA Review Mechanism Monthly Updates FINALIZE Percentage 85 6 + -~ CHANDRASEKHAR TGUROBO MANASA Customer (Internal Escalation FINALIZE Yes/No Yes 1 CHANDRASEKHAR and External) Management TGUROBO MANASA Environment Based Adoption of best FINALIZE Percentage Good level of initial 95 5 4 1 **CHANDRASEKHAR** practices adaption skills TGUR080 MANASA Environment Based Adoption of best FINALIZE Yes/No Yes 4 -CHANDRASEKHAR practices



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the highlighted box

Tally the weightage and tick check box accordingly

Save the input & Click on Send back Selected



				Approver Overall input
		ing to the new work environment.	CAR AND AND AND A STORE AND	Has shown a seamless tr Expecting good work flo
			employee.	Assign additional goal to e
	Measurable*	SUBCATEGORY*		CATEGORY*
÷	-Select-	-Select- ~	~	Mandatory
	Employee Input/detail*		ON*	Measurable DESCRIPTIO
A	Weightage %*	// Target*		TARGET TYPE*
CONTRACTOR OF THE OWNER	- 8 +		~	-Select-

Note :

You can add the **Approver Overall input** and **Assign Additional goals** to the employee before **sendback**

	GOVE, APPR	CTV94. (Threading 2021) (71 Jan 2022 Th 21 M	- 2072.25			ASSESSIONENT APPROVAL	(Thirefore)
MELERTY	HHLOYET.	MANASA CHINIDRASE)	IGHNA (TGLIRIORO)	-		> letthan i	New York Alexandria	Press selected
\$-lientato	ry (Nequired Wieldmister	22% Current Weightage	22%)					1
EMP CODE	I NAME -	SUBCATEDORY	MEASURABLE	4 S7AYUS	TARGET TVPE	TARGET	WEIGHTAGE N	NEMARK
• 11201	шор минида. Столежалскими	Representation	Marthly Quants	FINALCOL	Percentage	92	4	10
o TQLH	CHANCHASE CHANCHASEEHAN	Review.Wecharrow	Petersbely Significan	wEarwoodlict	Periotiagi	65	- + +	, C
• 160	DMIT MARKESA CHANDRAGERISAN	Contornet Onternaliand External	Escalation Mailage merit	FINALIZE	Ves/No.	Vis /	E • E	10
• 13.0	THE PRALASA CHINAGEOROSEEISAN	Environment Rawit	Adoption of teat	THEFT	Percentage	ês.	6	
0	CHO MANAASA EDIASEKASEKISSII	Essensement Based	Aduation of read practices	FORMASE	Yes.No.	Yes		, a

You can also click on the **Freeze selected** option to freeze the goals that should not be edited further by the user before selecting **sendback**





Samriddhi		ADMIN	UNIVATI	DASHBOARD	HELP	Hello, Manasa Chandrasekhar Sign out
APPROVAL						
GOAL APPROVAL (Transing 2021) Of Jun	v2022 To 31 Mar 2022)	ASSES	MENT APP	ROVAL (Timelle	e 2021/0	1 Jan 2022 To 31 Mar 2022)
SELECTEMPLOYEE" MANASA CHANDI	ASEKHAR (TGURDRO)			1	E	Send Bace Selected 🔀 Save
Mandatory EMP CODE NAME SUBCATEGORY	Send back successfully.			TAG	i N	REMARK
TGUROBO MANASA Review Mechanist CHANDRASEKHAR	1	×.	-	Close		
GURDED MANASA CHANDRASEKHAR	Mosthly Updates FINALIZ	16 Percentage	85	- 6		. 0
CHANDRASS/KHAR and External	Escalation FINALIO Management	E Yes/No	Yes	- 4		, E

The selected inputs will be sent back to the respective employees for correction and resubmission







GOAL RESUBMISSION





Samriddhi - Goal Resubmission

ALR WORKS	Samridd	Ri	UNNATI	HELP		Hello, Manasa Chandrasekh Sign out			
SUBCATEGORY	MEASURABLE	DESCRIPTION	EMPLOYEE INPUT	TARGET TYPE	TARGET	WEIG	HTAGE %	Action	
Review Mechanism	Monthly Updates	Monthly Updates on key developments and deliverables	Focusing on achieving deadlines and continuously self-monitoring target deliverables.	Percentage	92	4			
Review Mochanism	Monthly Updates	Monthly Updates on key developments and deliverables	Presentation based updations for project analysis and new updates	Percentage	85	6			
Customer (Internal and External)	Escalation Management	Ensure that escalations received for self and team are at the minimum and whatever received are closed qualitatively and in a cost effective manner.	Maintaining a regularized and qualitative flow of achieving targets in turn reducing escalations	Yes/No	Yes	4			
Environment Based	Adoption of best practices	Adoption of best practices in the industry or outside the industry with regular updations for improving quality, productivity, saving time and resources in our internal processes. To customize these best practices and adapt them to our organization's requirement with effective implementation.	Focusing on strategically aligning the HR practices with measurable and targeted outputs.	Percentage	95	4		/ 12	

Once the employee gets a send back notification from the manager, the mentioned inputs need to be changed respectively as per requirement



Samriddhi - Goal Resubmission



Update the goals

Tally weightage and Review all goals again

Click on Finalize to resubmit the updated goals

AIR WORKS

					Sign out
GOAL SETTING	Approver: MANASA CHANDRA	SEKHAR			
Timeline*	CATEGORY'		SUBCAT	EGORY*	
2021:01 Jan 2022 To 31 Mar 2022	Mandatory		-Select		
Measurable*	Success !				
-Select-	Goal updated successfully				*
Employee Input/detail*			X Close	ge %*	Cancel
				3 +	Review All Goals
Download Measurable 🖹					
Compulsory (Measurable: 5, Weightage: 18	96)				
Mandatory (Minimum measurable: 2, Curre	nt measurable: 5) (Required Weightage	22%, Current Weightag	e: %)		
Non-Mandatory (Minimum measurable: 2. C	urrent measurable: 11) (Required Weig	shtage: 60%. Current We	ightage: %)		
Q.,110,					
Samriaan i		UNNATI	DASHBOARD	HELP	
Samriddhi	- Sectors -	UNNATI	DASHBOARD	63194159 Q	Hello, Manasa Chandrasekh Sign out
	J. Jerel L.	UNNATI	DASHBOARD	HELP	Sign out
	-StireLu	UNNATI	DASHBOARD	63194159 Q	
AIR WORKS O Proved (Sharped Processory)	1	UNNATI	DASHBOARD	63194159 Q	Sign out
Download Measurable	<i>3</i> 6)	UNNATI		63194159 Q	Sign out
Download Measurable (2) Compulsory (Measurable: 5, Weightage: 18	*) %) int measurable: 5) (Required Weightag	e: 22%, Current Weight	age: %)	63194159 Q	Sign out
Download Measurable 🕅 Compulsory (Measurable: 5, Weightage: 18 Mandatory (Minimum measurable: 2, Curre	*) %) int measurable: 5) (Required Weightag	e: 22%, Current Weight	age: %)	63194159 Q	Sign out
Download Measurable 🕅 Compulsory (Measurable: 5, Weightage: 18 Mandatory (Minimum measurable: 2, Curre	# %) nt measurable: 5) (Required Weightag Current measurable: 11) (Required We Current measurable: 21, Required	e: 22%, Current Weight	age: %)	63194159 Q	
Compulsory (Measurable: 5, Weightage: 18 Mandatory (Minimum measurable: 2, Curre Non-Mandatory (Minimum measurable: 2, 1 Total Minimum measurable required: 18, 0	# %) nt measurable: 5) (Required Weightag Current measurable: 11) (Required We Current measurable: 21, Required	e: 22%, Current Weight ightage: 60%, Current V Overall input	age: %)	63194159 Q	Sign out

Samriddhi - Goal Setting



AIR WORKS	Samriddh'i	AD	омін	UNNATI	DASHBOARD	HELP	Hello, Manasa Chandrasekhar <mark>Sign out</mark>
GOAL SETT	ING	Approver: MANASA CHANDRASE	KHAR				
Download Measura	able						
Compulsory (Me	asurable: 5, Weightage: 18	3 %)					
Mandatory (Min	imum measurable: 2, Curre	ent measurable: 5) (Required Weightage: 22	2%, Curre	nt Weight	age: %)		
Non-Mandatory	(Minimum measurable: 2,	Current measurable: 11) (Required Weight	age: 60%,	Current V	Veightage: %)		
			Overall	input			
	measurable required: 18, 0 0%, Current Weightage: 10	Current measurable: 21, Required X0 %					
						11	

Once your Goals gets an **Approval**, The Approver name is highlighted in **Green**





SELF ASSESSMENT USER







Once logged in, Click on **Samriddhi** and in the drop down box click **Self Assessment**

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AIR WORKS



FASS												Mar 2022
17 H D D 1	RATING	SUBJECTIVE					OBJECTIVE					
edatory	1	Grossly insidequal (ssues	e delivery against	the desired	goals with seriou	s attitude and aptitude	Less than 40% co	mplete				
ICATEG	2	Performance Is be	Tow expectations	of the role			40% - 99% compl	ete				STATUS
AND COLORED	3	Performed as per	expectation of the	rale			90% - 110% com	sletz				NEW
MERICE	4	Exceeded expecta	tions				110% - 125% con	npieto i.e. Over-	achieved in value	e / volume / timeline etc	2	
rekonen	5	Esceeded expectation the next level		trated capal	silities and qualiti	es showcasing readleess for	Above 125% com timeline etc.	plete Le. Outsta	anding over-achi	evment in value / volum	e/	MEW
-		Adoption of treat practices	The Ho	Ten /			% XE5	*	Dellymed	*		NEW
view Mest	hannyn (Monthly Updates	Pennitipe	92	436	(-) a [•	•		Delivered	*		NEW
inina Militi	5	Montthe Updation	Percentage	185	4.12				Deirected			NEW

Rating scale

- This screen pops up for the user to understand the objective of each rating ranging from 1 to 5 depending on which the Approval can be finalized
- Note : For using rating 3,4 and 5 you must have a strong reason which can be evaluated objectively



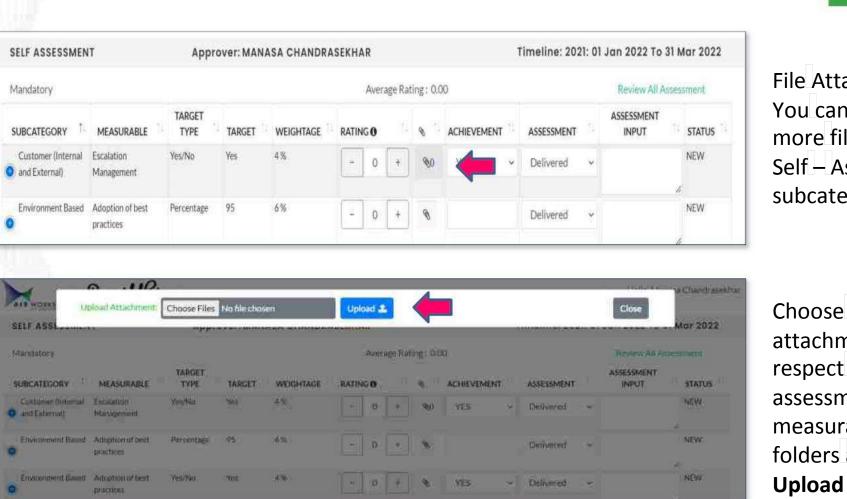
SELF ASSESSMEN	T	Appr	over: MAN	ASA CHANDR	ASEKHAR			Timeline: 2021: 01 Jan 2022 To 31 Mar 202					
Mandatory					Average Rat	ling : 0,7	11	Review AR Assessment					
SUBCATEGORY	MEASURABLE	TARGET	TARGET	WEIGHTAGE	RATING	۹.	ACHIEVEMENT	ASSESSMENT	ASSESSMENT	STATUS			
Costomer (Internal and External)	Escalation Management	Yes/No	Yes	4%	- 4 +	% 0	YES ~	Delivered ~		NEW			
Environment Based	Adoption of best practices	Percentage	95	6 %	- 4 +			Delivered ~		VEW			
Environment Based	Adoption of best practices	Yes/No	Yes	4%	- 4 +	۶	YES ~	Delivered +		NEW			
Review Mechanism	Monthly Updates	Percentage	92	4%	- 2 +			Partially Deli 👻		4EW			
Review Mechanism	Monthly Updates	Percentage	85	4%	- 1 +	80		Not Delivere 🗸		4EW			

Fill the Rating, Achievement and Assessment, Assessment input and the required supporting records as attachment against each Goal set in the Goal Setting exercise.

- The goals against which there are specific inputs will have to be backed by data.
- In case the discrepancy arises due to absence of any supporting data, the same will have to be resolved through discussion with your manager.



Unnati - Self Assessment





File Attachments You can upload one or more files for each Self – Assessment subcategory

Choose the respective attachments with respect to your assessment measurable from your folders and click **Upload**





SELF ASSESSMEN	т	Appr	over: MAN	ASA CHANDR	ASEKHAR					Т	imeline: 202	1: 01	Jan 2022 To 3	81 Mar 2022
Mandatory					A	veräge	Rating : I	0.71					Review AB Ao	sesament
SUBCATEGORY	MEASURABLE	TARGET	TARGET	WEIGHTAGE	RATING	9		ACHI	EVEMENT		ASSESSMENT		ASSESSMENT	STATUS
Costomer (Internal and External)	Escalation Management	Yes/No	Yes	4%		4	+	YE	5	÷	Delivered			NEW
Environment Based	Adoption of best practices	Percentage	95	6%		4	+ %				Delivered	•		NEW
Environment Based	Adoption of best practices	Yes/No	Yes	4%	-	4	+ %	YE	5	•	Delivered	*	-	NEW
Review Mochanism	Monthly Updates	Percentage	92	4%	[-]	2	+ 8			J	Partially Deli	*		NEW
Review Mechanism	Monthly Updates	Percentage	85	4%		1	+ %				Not Delivere	3		NEW

Select the assessment level - Delivered, Partially Delivered or Not Delivered for each Goal





SELF ASSESSMEN	SMENT Approver: MANASA CHANDRASEKHAR						1	Timeline: 2021: 01	Jan 2022 To 31 Mar 2022
Mandatory	ndatory Average Rating : 0.71						/1		Review All Assessment
SUBCATEGORY	MEASURABLE	TARGET TYPE	TARGET	WEIGHTAGE	RATING	я. ·	ACHIEVEMENT	ASSESSMENT	ASSESSMENT INPUT STATUS
Customer (Internal and External)	Escalation Management	Yes/No	Yes	4%	- 4 +	90	YES ~	Delivered ~	NEW
Environment Based	Adoption of best practices	Percentage	95	6%	- 4 ·	8		Delivered 🛩	NEW
Environment Based	Adoption of best practices	Yes/No	Yes	4%	- 4 +	۶	YES ~	Delivered +	NEW
Review Mechanism	Monthly Updates	Percentage	92	4%	- 2 4			Partially Deli 👻	NEW
Review Mechaniam	Monthly Updates	Percentage	85	4%	- 1 +	<i>\$</i> 0		Not Delivere 🕞	NEW

If you select **partially delivered** or **not delivered** in this quarter then these goals will be added to your next quarter goals.

- If you select **Partially delivered**, then the rating will be limited to **2**.
- If you select **Not delivered**, then the rating will be limited to **1**.



Compulsory												
SUBCATEGORY	MEASURABLE	TARGET TYPE	TARGET	WEIGHTAGE	RATING	ACHIEVEMENT						
Financial	Delivering budgeted EBITDA	Number	73600000	4								
9 Financial	Delivering Return on Investment	Percentage	14	4								
Financial	Revenue	Number	939000000	4								
People Based/Personal Traits	Activity on Social Media / Employee engagement	Yes/No		1								
People Based/Personal Traits	Peer Review	Number		5								

Compulsory goals are non editable for the users.





SELF ASSESSMEN	IT	Appr	Approver: MANASA CHANDRASEKHAR						Timeline: 2021: 01 Jan 2022 To 31 Mar 2				
Mandatory		Average Rating : 0.00							Review All Ass	estment			
SUBCATEGORY	MEASURABLE	TARGET TYPE	TARGET	WEIGHTAGE	RATING		ACHIEVEMENT	ASSESSMENT	ASSESSMENT INPUT	STATUS			
Customer (Internal and External)	Escalation Management	Yes/No	Yes	4%	0 +	90	YES ¥	Delivered ~		NEW			
Environment Based	Adoption of best practices	Percentage	95	6%	0 +	۹		Delivered ~		NEW			

To review your self – assessment, click on Review all Assessment

4 [E						
Mandatory						
SUBCATEGORY	MEASURABLE	DESCRIPTION	MEASURABLE INPUT	TARGET TYPE	TARGET	WEIGHTAGE
Customer (Internal and External)	Escalation Management	Ensure that escalations received for self and team are at the minimum and whatever received are closed qualitatively and in a cost effective manner.	Maintaining a regularized and qualitative flow of achieving targets in turn reducing escalations	Yes/No	Yes	4
Environment Based	Adoption of best practices	Adoption of best practices in the industry or outside the industry with regular updations for improving quality, productivity, saving time and resources in our internal processes. To customize these best practices and adapt them to our organization's requirement with effective implementation.	Awareness mailers for Unnati - Samriddhi assessmenet and goal setting for beneficial results	Yes/No	Yes	4
Environment Based	Adoption of best practices	Adoption of best practices in the industry or outside the industry with regular updations for improving quality, productivity, saving time and resources in our internal processes. To customize these best practices and adapt them to our organization's requirement with effective implementation.	Focusing on strategically aligning the HR practices with measurable and targeted outputs	Percentage	95	4

Check the selfassessment before finalizing





AIR WORKS Same	riddhi	awipms-stag.azurewe Are you sure you want to won't be able to update	t? After finalization	you	JNNATI	DASH	BOARD	HELP	Sign in	
SUBCATEGORY	MEASUR		1	OK Car		EIGHTAGE	14	RATING	ACHIEVEMEN	NT 11
Financial	Delivering budgeted EBITD			OK Car	icei					
Financial	Delivering Return on Investr	nent	Percentage	14	4					
Financial	Revenue		Number	939000000	4					
People Based/Personal Traits	Activity on Social Media / En	nployee engagement	Yes/No		1					
People Based/Personal Traits	Peer Review		Number		5					
Overall input		Ove	rall attachment							
Overall input		•	0					CANCEL	SAVE FI	NALIZE

- Note : You can also add an **Overall input** and **Overall attachment**for your self assessment before finalizing
- Once all Goals are filled with Achievement details; click the Finalize button.





	Samriddh	<u>l</u>						ADM	IN	UNNATI	DASHBOA	RD	HELP	Signifi
SELF ASSESSM	ENT	Арр	rover: M	ANASA CHANDRA	SEKHAR	8		т	imeli	ne: 20:	21: 01 Jan 2(022	To 31 Mar 20	22
Aandatory												R	eview All Assess	ment
SUBCATEGORY	MEASURABLE	TARGET TYPE	J					1	B		ASSESSMENT	intik:	ASSESSMENT	STATUS
Customer (Internal and External)	Escalation Management	Yes/No	Success ! Assessme	nt saved successfully.						¥	Delivered	×		NEW
Environment Based	Adoption of best practices	Yes/No						× ci	lose	~	Delivered	~		NEW
Environment Based	Adoption of best practices	Percentage	95	4%	-	0	+	\$ 9	5		Delivered	×		NEW
Review Mechanism	Monthly Updates	Percentage	85	6%	-	0	+	% 6	0		Partially E	*	Mastan	NEW

Your Self Assessment is **Saved Successfully**.





SELF ASSESSMENT		Approver: M	IANASA CH	ANDRASEKHA	R	Timeline: 2021: 01 Jan 2022 To 31 Mar 20							
Mandatory					Average Ratii	ng: 2.86		Review All Assessment					
SUBCATEGORY	MEASURABLE	TARGET TYPE	TARGET	WEIGHTAGE	RATING 0	11 .	ACHIEVEMENT	ASSESSMENT	ASSESSMENT INPUT	STATUS			
Customer (Internal and External)	Escalation Management	Yes/No	Yes	4%	4		YES	Delivered		FINALIZED			
Environment Based	Adoption of best practices	Percentage	95	6%	4		95	Delivered		FINALIZED			
Environment Based	Adoption of best practices	Yes/No	Yes	4%	4		YES	Delivered		FINALIZED			

The Approver name is highlighted in Blue

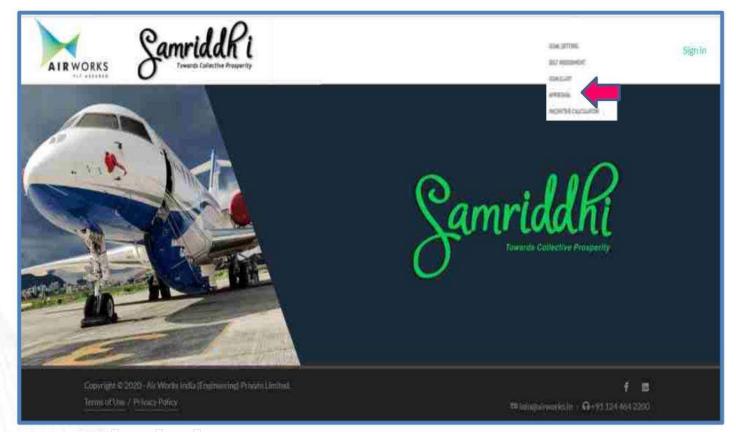




ASSESSMENT APPROVAL MANAGER







- Login into the **Samriddhi** website.
- Click on Samriddhi .
- From the drop down menu choose Approval





Samriddhi	UNNATI	HELP	Hello, Manasa Chandrasekhar Sign out
APPROVAL			
GOAL APPROVAL (Timeline:)	ASSESSMENTA	PROVAL (Timeli	pe:)
SELECT EMPLOYEE:"			
Cooperant & 2020 - Air Works Initia (Engineering) Private Lanated. Terrini of Use / Privace Policy		tell sammadellan	f Β Servertuum (9+93-124-664.2200)

- Click on Assessment Approval.
- Select the employee who's self assessment you want to approve





LIR WORKS	Rating	cale							×
ELF ASSI	RATING	SUBJECTIVE					OBJECTIVE		Mar 2022
tardatory	1	Grossly inadequat	e delivery against	the desired	goals with seriou	s attitude and aptitude	Less than 40% comple	te .	
UBCATEG	2	Performance is be	low expectations	of the role			40% - 90% complete		STATUS
Costoner	3	Performed as per	expectation of the	rcite			90% - 110% complete		NEW
INGERTOCH	4	Exceeded expecta	tions				110% - 125% complete	ol.e. Over achieved in value / volume / timeline etc.	
Koviconine	5	Esceeded expecta the next level	tions and demons	trated capal	bilities and qualiti	ies showcasing readiness for	Above 125% complete timeline etc.	Le. Outstanding over-achievment in value / volume	/ NEW
City's constant		Adaption of best practices	mship	tin :	45	0 -	% VES	∽ Delivered ∽	NEW
Severe Mes	turing 3	Monthly Upstates	Permittage	92	436	(-) o [•		Delivered *	NEW
		Monthly Opdation	Percentage	65	4%				NEW

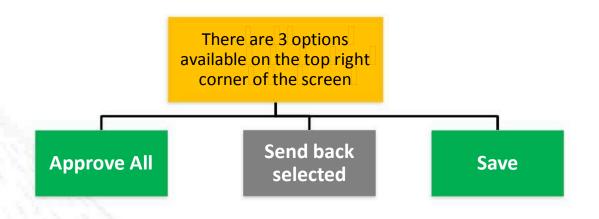
Rating scale

This screen pops up for the manager to understand the objective of each rating ranging from 1 to 5 for finalizing the approval.





	GOAL API	PROVAL (Timelin	ne:)		ASS	SESSMENT AF	PROVAL	(Timelin	e: 2021: 01 Jan 2022 To	31 Mar 2022)	
LECT EMPLOYEE:* RECOMMENDATION:											
MANASA CHAN	DRASEKHA	R (TGUR 🖌				h			Send Back Selecte	d 🗸 Approve All	E Save
Mandatory									Average Rating	g: 3.75	
MEASURABLE	TARGET	ACHIEVEMENT	EMPLOYEE	ASSESSMENT		STATUS	RATING	0	ASSESSMENT	REMARK	n n
Escalation Management	Yes	YES	Delivered			FINALIZE	- 4	+	Delivered ~		
	95	95	Delivered			FINALIZE		+	Delivered ~		





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APPROVAL														
	GOAL APP	ROVAL (Timel	ine:)		ASSE	ESSMENT AP	PROVA	L (Tim	ieline:	2021: 01 Jan	2022 To 3	31 Mar 2022)		
SELECTEMPLOYEE	14 F		RECOMMENDATION:											
MANASA CHANI	ORASEKHAR	R (TGUR 🛩	Recommendation			h				> Send Ba	sk Selecter	d 🗸 Approve Al	1	Save
Mandatory										Avera	ige Rating	1: 3.75		
Mandatory MEASURABLE	TARGET	ACHIEVEMENT	EMPLOYEE ASSESSMENT	ASSESSMENT INPUT	% 1	STATUS	RAT	NG ()	1)	Avera	ige Rating	I: 3.75 T	t	1
7.4 2.4	TARGET	ACHIEVEMENT			€ .†.	STATUS	RAT	10.00	1) +		ige Rating		7	

If there are no changes to be made, Click on **Approve All** to approve all self-assessed goals





AIR WORKS Samriddhi	ADMIN UNNATI DASHBOA	RD HELP	Hello. Manasa Chandrasekhar Sign out
APPROVAL			
GOAL APPROVAL (Timeline: 2021: 01 Jan 2022 To 31 Mar 2022)	ASSESSMENT APPROVAL	Timeline: 2021:01 Ja	n 2022 To 31 Mar 2022)
SELECT EMPLOYEE:* RECOMMENDATION:		_	
-Select- ~ Rocc Success!		🗸 Appro	ve All 🔰 Send Back Selected
Approved successfully.			
MEASURABLE TARGET ACHIEVEMENT	X Close	RATING ASSE	SSMENT REMARK
Non-Mandatory			
MEASURABLE TARGET ACHIEVEMENT EMPLOYEE ASSESSMENT AS	SESSMENT INPUT	RATING ASSE	SSMENT REMARK
No data	available in table		

You have approved the self-assessed goals successfully.





Make the required changes

Add the remarks in the highlighted box

Tick the checkbox accordingly and Click on Send back Selected If there are changes to be made by the employee and you have to send back a few self - assessed goals for correction

AIR WORKS	Samr	iddRi					UNN	ITA		HEL	LP	Hello, Manasa Sign out	Chandra	sekhai
Mandatory										Averag	ge Ra	ting: 3.69		
MEASURABLE	TARGET	ACHIEVEMENT	EMPLOYEE	ASSESSMENT INPUT	0	STATUS	RAT	'ING O	, iii	ASSESSMENT		REMARK	-TR	H.
 Escalation Management 	Yes	YES	Delivered			FINALIZE	-	4	+	Delivered	×		6	
Adoption of best practices	95	95	Delivered			FINALIZE		4	+	Delivered	٠	1		۵
Adoption of best practices	Yes	YES	Delivered			FINALIZE	-	3	+	Delivered	~	Upskill basic understandings		
Monthly Updates	92	75	Partially Delivered			FINALIZE	-	2	+	Partially Del	*			٥





AIR MORKS Samriddhi		ADMIN UNN	ATI DASHBOARI	D HELP	Hello, Manasa Chandrasekhar Sign out
APPROVAL					
GOAL APPROVAL (Timeline: 2021: 01 Ja	n 2022 To 31 Mar 2022)	ASSESSME	NTAPPROVAL (T	meline: 2021: 01	Jan 2022 To 31 Mar 2022)
SELECT EMPLOYEE.* RECO	MMENDATION:				
-Select-	Success !			App	rove All > Send Back Selected
Mandatory	Assessment send back success	fully.			
MEASURABLE TARGET ACHIEVEMENT			X Close	RATING	SESSMENT
Non-Mandatory MEASURABLE TARGET ACHIEVEMENT	EMPLOYEE ASSESSMENT AS	SESSMENT INPUT	status	RATING	SESSMENT REMARK

The selected inputs will be sent back to the respective employees for correction and resubmission







SELF-ASSESSMENT RESUBMISSION



Strictly Private & Confidential



Samriddhi - Self-assessment Resubmission

AIR WORKS	Samriddhi		UNHATI	н	LP	Hello, Manasa Chandrasekhar Sign out		
SUBCATEGORY	MEASURABLE	DESCRIPTION	EMPLOYEE INPUT	Түре	TARGET	***************************************	Action	
Environment Based	Adoption of best practicits	Adoption of best practices in the industry or outside the industry with regular updations for improving quality, productivity, saving time and resources to our internal processes. To customize these best practices and adapt them to our organization's requirement with effective implementation.	Focusing on strategically aligning the HR practices with measurable and targeted outputs.	Percentage	95	5	- 0	
Environment Based	Adoption of best practices	Adoption of besit practices in the industry or outside the industry with regular updations for improving quality, productivity, saving time and resources in our internal processes. To customize these best practices and adapt them to our organization's requirement with effective implementation.	Awareness mailers for Unnati- Samiddhi assessmenet and goal setting for beneficial resolts	Ves/No	Ves	7		
STATUS RETURNE								

- Once the employee gets a send back notification from the manager, the **Returned** self-assessed inputs need to be changed respectively as per requirement .
- The user can view the returned goal details from the drop-down which appears by clicking the '+' on the left side





Samriddhi - Self-assessment Resubmission

Update the selfassessment

Tally weightage and Review all Assessment again

DALE W	OAKS	Samriddh	<u>l</u>	AOMIN	UNIXATI	DASHBOARD	HELP	Hello, Manasa Char Sign out	stræek har
SELF	ASSESSM	ENT	App	orover: MANASA CHANDRASEKHAR		Timeline:	2021: 01 Jan 2	022 To 31 Mar 20	22
Mandator	n.							Review All Assess	and the second
SUBC/	ATEGORY 1	MEASURABLE	TARGET TYPE			IENT	ASSESSMENT	ASSESSMENT	STATUS
O dia	edomer dernaland ternal)	Escalation Management	Yes/No	Success I Assessment saved successfully.			Defivered		FINALIZET
	weed	Adaption of best practices	Yes/No			X Cose	Delivered		FINALIZET
En O Ba	niciananist Nici	Adoption of best practices	Percenta		Arrest 1		Delivered	M	NEW

Click on Finalize to resubmit the updated selfassessment



Samriddhi - Self-assessment Resubmission



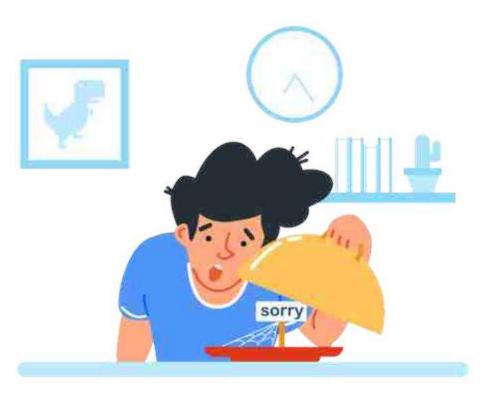
AIR WORKS Sa	mriddhi				ADMI	N UI	NNATI DASHBO	ARD HELP	Hello, Manasa Sign out	Chandrasekhar
SELF ASSESSMENT		Approver: MA	NASA CH	ANDRASEKHA	2		1	imeline: 2021: 0	1 Jan 2022 To 3	Mar 2022
Mandatory				, i i i i i i i i i i i i i i i i i i i	Average Ratin	g: 2.81			Review All Ass	essment
SUBCATEGORY	MEASURABLE	TARGET TYPE	TARGET	WEIGHTAGE	RATING O		ACHIEVEMENT	ASSESSMENT	ASSESSMENT INPUT	STATUS
Customer (Internal and External)	Escalation Management	Yes/No	Yes	4%	4		YES	Delivered		APPROVED
Environment Based	Adoption of best practices	Percentage	95	6%	4		95	Delivered		APPROVED
Environment Based	Adoption of best practices	Yes/No	Yes	4%	3		YES	Delivered		APPROVED

Once your Self-assessment gets an Approval ,The Approver name is highlighted in Green





TYPES OF ERRORS





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Employee input is same

Make sure the Employee input is entered as per your goal targets and remains non-repetitive

EMPLOYEE NAME	CATEGORY SUBCATEGORY MEASURABLE DESCRIPT EMPLOYEE INPUT	TARGET	T TARGET	WEIGHTAGE Remarks
	Operational Non-Mandatory Audit Findings Any findin audit finding and completion of queries of auditors	Text	audit finding and completion of queries of auditors	6 Employee Input is same
	Operational Non-Mandatory Audit Findings Any findin audit finding and completion of queries of auditors	Text	audit finding and completion of queries of auditors	6 Employee Input is same
	Operational Non-Mandatory Audit Findings Any findin audit finding and completion of queries of auditors	Text	audit finding and completion of queries of auditors	6 Employee Input is same
	Operational Non-Mandatory Audit Findings Any findin audit finding and completion of queries of auditors	Text	audit finding and completion of queries of auditors	6 Employee Input is same
	Operational Non-Mandatory Audit Findings Any findin audit finding and completion of queries of auditors	Text	audit finding and completion of queries of auditors	6 Employee Input is same
	Operational Non-Mandatory Audit Findings Any findin audit finding and completion of queries of auditors	Text	audit finding and completion of queries of auditors	6 Employee Input is same
	Operational Non-Mandatory Audit Findings Any findin audit finding and completion of queries of auditors	Text	audit finding and completion of queries of auditors	6 Employee Input is same
	Operational Non-Mandatory Audit Findings Any findin audit finding and completion of queries of auditors	Text	audit finding and completion of queries of auditors	6 Employee Input is same





Mismatch in target and employee input

Make sure your targets are aligned as per the description and employee input

NAME	CATEGOR' SUBCATEC MEASURA DESCRIPTI EMPLOYEE INPUT	TARGET T'TARGET	WEIGHTA Remarks
	Operation Mandator Audit Find Any findin ANY FINDINGS HIGHLITED THROUGH	Percentag 20	4 Target and employee input not matching
	Operation Mandator Progressiv Close Task WILL CLOSE WORK ORDER AND UPDA	Percentag 20	4 Target and employee input not matching
	Operation Mandator Prompt dc Achieving AS A PRACTICE MUST COMPLY WITH	Percentag 20	4 Target and employee input not matching
	Operation Mandator Recurring Number o WILL REVIEW REPORTS OF RECURREN	Percentag 20	3 Target and employee input not matching



Inappropriate targets

Specify your targets as per the Target type mentioned

SAMPLE 1

EMPLOYE NAME	CATEGORY SUBCATEGOR	Y MEASURA DESCRIPT EMPLOYEE INPUT	TARGET TYPE	TARGET	WEIGHTA Remarks
	Operational Mandatory	Transits reTimely rep This measurable is not applicable to B2 Aircraft Maintenance Engineers	Text	NA	2 Target not appropriate
	Operational Mandatory	License Li Ensure rei Limitations Removal of the licence is not applicable to B2 AMEs	Text	NA	2 Target not appropriate

EMPLOYE NAME	CATEGORY SUBCATEGOR	Y MEASURA DESCRIPT	EMPLOYEE INPUT	TARGET TYPE	TARGET	WEIGHTA Remarks
	Operational Mandatory	Time man timely not	TIMELY COMPLETION OF ALL TASKS ASSIGNED TO ME AND UPDATION OF RESOURSE PLANNING	Yes/No	100	4 Target not appropriate





Target is sameMake sure to set your targets as per your specific goals and inputs

EMPLOYE NAME	CATEGORY	SUBCATEGORY	MEASUR/ DESCRIPT EMPLOYEE INPUT	TARGET TYPE	TARGET	WEIGHTA Remarks
	5. People Based/Personal Traits	Mandatory	Customer feedback through Customer Satisfaction Survey to be administered Customer Customer post every base check and quarterly for AMC	Percentage	90	3 Target is same
	S. Customer (Internal and External)	Mandatory	Ensure escalations are addressed effectively to minimize further escalations Escalation Ensure the upwards	Percentage	90	4 Target is same
	S. Customer (Internal and External)	Mandatory	Any process improvement resulting in reduced TAT, increased quality and Process In Any proce optimum utilization of resources, worked on and implemented.	Percentage	90	4 Target is same
	5. Operational	Mandatory	Make sure the Audit findings are closed timely and preventive actions are Audit Find Any findin implemented	Percentage	90	4 Target is same
	\$ Operational	Mandatory	Make sure the inventory is controlled. Re-order for fast moving items to be Consumal Ensure the made sure	Percentage	90	4 Target is same
	5. Operational	Mandatory	Make sure the CRS is issued timely and all documents are returned to CRS issuar Certificate Customer per MOE/Contract	Percentage	90	3 Target is same
	5. Operational	Mandatory	Customer Regular cc Provide real time updates to Customer and remove any gaps	Percentage	90	3 Target is same
	5. Operational	Mandatory	Internal mEnsure a pFlow down lessons learnt to team to prevent the recurrence of issues	Percentage	90	3 Target is same
	5 Operational	Mandatory	Monthly R Internal A Provide inputs for MRM, provide plan for any outputs of MRM discussions	Percentage	90	4 Target is same





THANK YOU